



Full-system solutions. Total flexibility.

MFP Automation Engineering  
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**Subject: Automation Specialist**

**MFP is a leader in the fluid power industry specializing in hydraulics, pneumatics, automatic lubrication systems, and electrical automation. Our approach to the market is from a technical, problem solving aspect to best meet our customer's needs. Educating our customers about the advancements in Automation technology has become the underlying theme for MFP Automation Engineering and continues to be a source of growth for our company.**

**MFP is looking to hire an Automation Specialist that is as dedicated to the industry as we are! This position requires technical expertise with at least 3 years of experience and people skills.**

**Job Purpose:**

This is a business unit management roll to support the company and product lines associated with electrical automation, pneumatics, & motion control. The individual must have a strong technical background and experience in the industrial automation industry. Experience in applying automation products, mechanical motion products, and controls in the industrial sector is required. We seek a motivated individual, with a strong track record and technical ability who is motivated to success and seeking to advance their career with a strong company focused on growth.

**Duties:**

- Develop sales strategies and plans to acquire new business for assigned solutions and services
- Grow market share within our industry
- Support the sales staff to help create new opportunities and solutions
- Qualify customer opportunities and coordinate the solution design
- Brings the right resources to the table to impact the customer's decision process and present solutions to the customer
- Learn the product base and have competency with demo equipment
- Work with vendors on sales plans and strategies

**Skills /Qualifications:**

Skills in the following preferred:

- Ability to handle several simultaneous projects and manage competing priorities
- Highly productive with creative problem-solving qualities
- Able to read and understand circuit diagrams
- Presenting technical information efficiently based on the audience
- 3 Years of on the job professional experience
- Electrical or Mechanical degree

Experience in the following preferred:

- Industrial Controls
- Variable Frequency Drives
- Sensors
- Actuators
- Servo Motors
- Gearbox / Gearheads
- Cable Technologies
- Pneumatic Components (Valves, Actuators, End Effectors, etc..)
- Electrical Motors
- Machine Control & Programming
- PLC/HMI

**Compensation:**

- Salary / Growth bonus incentive
- Company phone provided
- Fixed vehicle expense reimbursement
- Health benefits
- 401K

Please Contact:

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